

Salesperson transitioning to Selling Broker (non-managing) between 5/1/11 – 4/30/12



Option 1

Option 2

Pass a proficiency exam prior to March 15, 2012*

No re-takes for proficiency. If you fail you must successfully complete the 30-hour course and exam

Complete 30-hour course and pass exam on or before 4/30/12

Complete 18 hours of CE (9 core & 9 elective) on or before 4/30/12

No additional CE needed

Apply for Broker license with IDFPR on or before 4/30/12

***Subject to Rules**

Apply for Broker license with IDFPR on or before 4/30/12