



Serving Real Estate Professionals
Throughout McHenry County
www.mchcar.com

Date and Location:

May 22, 2008
McHenry County Association
of REALTORS®
405 East Congress Parkway, Suite A
Crystal Lake, IL 60014

Time:

8:00 am – 8:55 am- Registration
9:00 am – 11:00 am - Program

Fee:

**FREE to all
McHCAR Members**
Space is LIMITED
Non-Members \$25

To Register Contact:

Jannine Klemencic
Education Manager
McHCAR
405 East Congress Parkway, Suite A
Crystal Lake, IL 60014
P: 815-893-5100
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Success Series

**Getting the Statistics:
Where Do I Prove My Point?
Presented By: Sue Miller**

- Looking at Free Software Tools
- Area Market Study
- Office Penetration
- Supply & Demand
- Sales Rate
- Market Conditions

Sue Miller, one of McHCAR's instructors, will lead an informative discussion on how to acquire, manipulate and utilize market statistics. Improve your presentation with knowledge of your competitors.

**Thursday, May 22, 2008
McHCAR – Training Facility
8:00 am – 8:55 am – Registration
9:00 am – 11:00 am – Program**

Getting the Statistics – Thursday, May 22, 2008

Name: _____ Agent ID: _____

Company Name: _____

Address: _____

City: _____ State: _____ Zip: _____

Phone Number: _____

Email Address: _____

Event Date: May 22, 2008

RSVP no later than Friday, May 16, 2008. Mail completed form to Jannine Klemencic c/o McHCAR, 405 E. Congress Parkway, Suite A, Crystal Lake, IL 60014 or fax to 815-893-5110, Attn: Jannine Klemencic. Direct any questions to Jannine at jk@mchcar.com.